

TOTAL MARKET OVERVIEW FOR DETACHED HOMES - DECEMBER 2009						
<i>Price Range</i>	<i>Active Listings</i>	<i>Pending Listings</i>	<i>Closed 30 Days</i>	<i>Closed 6 Months</i>	<i>Percent of Sellers</i>	<i>Percent of Buyers</i>
0-150	29	16	9	50	4%	11%
150-200	83	19	9	86	8%	13%
200-250	126	25	10	116	12%	17%
250-300	164	24	11	104	15%	16%
300-350	105	20	10	91	10%	14%
350-400	122	13	9	58	11%	9%
400-450	81	6	6	48	7%	4%
450-500	68	9	4	38	6%	6%
500-550	45	3	3	26	4%	2%
550-600	41	2	4	15	3%	1%
600-700	62	4	6	28	5%	3%
700-800	50	2	1	10	4%	1%
800-900	13	3	2	8	1%	2%
900-1,000	26	1	0	0	2%	1%
1,000-2,000	64	1	0	2	5%	1%
2,000-3,000	8	0	2	2	1%	0%
3,000-4,000	4	0	0	0	0%	0%
4,000-5,000	1	0	0	0	0%	0%
TOTAL	1092	148	86	682		

Explanation of terms: Active listing = any detached home currently for sale in Batavia, Elburn, Geneva, North Aurora, St Charles, South Elgin.

Pending listing = any detached home that has been purchased in these areas. Closed listing = one that has closed during the specified period.

Percent of sellers = percentage of detached listings in your price range relative to the grand total of active listings.

Percent of buyers = percentage of pending detached listings in your price range relative to the grand total of pending listings.

This gives you a good idea of current supply and demand.

TOTAL MARKET OVERVIEW FOR ATTACHED HOMES - DECEMBER 2009						
<i>Price Range</i>	<i>Active Listings</i>	<i>Pending Listings</i>	<i>Closed 30 Days</i>	<i>Closed 6 Months</i>	<i>Percent of Sellers</i>	<i>Percent of Buyers</i>
0-150	40	7	7	39	12%	19%
150-200	127	18	4	75	37%	49%
200-250	72	6	2	51	20%	16%
250-300	53	4	0	14	15%	11%
300-350	16	0	0	6	4%	0%
350-400	19	1	0	2	5%	3%
400-450	10	1	0	0	3%	3%
450-500	6	0	0	0	2%	0%
500-550	6	0	0	1	2%	0%
550-600	2	0	0	0	1%	0%
600-700	0	0	1	1	0%	0%
700-800	2	0	0	0	1%	0%
800-900	0	0	0	0	0%	0%
TOTAL	353	37	14	189		

Explanation of terms: Active listing = any attached home currently for sale in Batavia, Elburn, Geneva, North Aurora, St Charles, South Elgin.

Pending listing = any attached home that has been purchased in these areas. Closed listing = one that has closed during the specified period.

Percent of sellers = percentage of attached listings in your price range relative to the grand total of active listings.

Percent of buyers = percentage of pending attached listings in your price range relative to the grand total of pending listings.

This gives you a good idea of current supply and demand.