

TOTAL MARKET OVERVIEW FOR DETACHED HOMES - JULY 2008								
<i>Price Range</i>	<i>Active Listings</i>	<i>Pending Listings</i>	<i>Closed 30 Days</i>	<i>Closed 6 Months</i>	<i>Avg. List Price</i>	<i>Avg. Sale Price</i>	<i>Percent of Sellers</i>	<i>Percent of Buyers</i>
0-175	23	6	4	27	\$150,769	\$130,985	2%	3%
175-200	43	6	6	36	\$192,545	\$179,247	3%	3%
200-225	58	13	8	39	\$215,785	\$207,320	4%	7%
225-250	103	15	14	77	\$238,766	\$227,822	6%	8%
250-275	79	11	9	50	\$265,950	\$252,640	5%	6%
275-300	121	17	14	68	\$289,952	\$276,296	7%	9%
300-325	98	10	7	47	\$315,240	\$301,564	6%	5%
325-350	96	18	13	44	\$340,300	\$325,407	6%	10%
350-375	78	10	14	49	\$364,887	\$353,339	5%	5%
375-400	106	11	14	47	\$391,278	\$369,178	6%	6%
400-450	143	10	19	67	\$431,390	\$410,380	8%	5%
450-500	152	12	8	46	\$480,330	\$457,028	9%	6%
500-550	107	7	10	34	\$530,052	\$509,149	6%	4%
550-600	110	11	5	27	\$579,874	\$548,195	6%	6%
600-650	69	6	3	24	\$631,224	\$596,591	4%	3%
650-700	57	6	2	18	\$680,371	\$647,716	3%	3%
700-750	42	3	1	12	\$734,707	\$694,347	2%	2%
750-800	47	3	3	17	\$784,151	\$741,288	3%	2%
800-900	47	4	3	13	\$859,685	\$812,684	3%	2%
900-1,000	32	2	1	4	\$970,135	\$894,025	2%	1%
1,000-1,500	57	6	2	6	\$1,266,678	\$1,112,500	3%	3%
1,500,000+	31	2	0	4	\$2,286,674	\$1,667,312	2%	1%
TOTAL	1699	189	160	756				

Explanation of terms: Active listing = any detached home currently for sale in Batavia, Elburn, Geneva, North Aurora, St Charles, South Elgin.

Pending listing = any detached home that has been purchased in these areas. Closed listing = one that has closed during the specified period.

Percent of sellers = percentage of detached listings in your price range relative to the grand total of active listings.

Percent of buyers = percentage of pending detached listings in your price range relative to the grand total of pending listings.

This gives you a good idea of current supply and demand.

TOTAL MARKET OVERVIEW FOR ATTACHED HOMES - JULY 2008

<i>Price Range</i>	<i>Active Listings</i>	<i>Pending Listings</i>	<i>Closed 30 Days</i>	<i>Closed 6 Months</i>	<i>Avg. List Price</i>	<i>Avg. Sale Price</i>	<i>Percent of Sellers</i>	<i>Percent of Buyers</i>
0-175	122	2	8	33	\$141,691	\$135,142	20%	5%
175-200	78	6	13	64	\$190,259	\$183,083	13%	16%
200-225	103	15	15	51	\$216,109	\$205,897	19%	39%
225-250	98	3	6	34	\$237,811	\$228,979	16%	8%
250-275	43	3	0	7	\$261,777	\$251,057	7%	8%
275-300	38	7	5	26	\$287,586	\$283,159	7%	18%
300-325	25	1	2	7	\$315,064	\$296,642	4%	3%
325-350	14	1	1	6	\$333,571	\$325,400	2%	3%
350-375	12	0	0	1	\$361,048	\$330,000	2%	0%
375-400	13	0	0	9	\$390,478	\$381,335	2%	0%
400-450	13	0	0	2	\$425,148	\$472,003	2%	0%
450-500	11	0	0	0	\$483,066	-	2%	0%
500-550	4	0	0	1	\$530,268	\$445,000	1%	0%
550-600	11	0	0	0	\$570,318	-	2%	0%
600-650	4	0	0	0	\$640,925	-	1%	0%
650-700	2	0	0	0	\$677,250	-	0%	0%
700-750	0	0	0	0	-	-	0%	0%
750-800	1	0	0	0	\$799,900	-	0%	0%
800-900	2	0	0	0	\$864,350	-	0%	0%
900-1,000	0	0	0	0	-	-	0%	0%
1,000-1,500	0	0	0	0	-	-	0%	0%
1,500,000+	0	0	0	0	-	-	0%	0%
TOTAL	594	38	50	241				

Explanation of terms: Active listing = any attached home currently for sale in Batavia, Elburn, Geneva, North Aurora, St Charles, South Elgin.

Pending listing = any attached home that has been purchased in these areas. Closed listing = one that has closed during the specified period.

Percent of sellers = percentage of attached listings in your price range relative to the grand total of active listings.

Percent of buyers = percentage of pending attached listings in your price range relative to the grand total of pending listings.

This gives you a good idea of current supply and demand.